

CONSOLIDATED FINANCIAL DATA, FIRST QUARTER, 2007-2008

Profit and Loss Summary for the Period Ended 30th June, 2007 (Consolidated as per Indian GAAP)

(figures in Rs. Lakhs except per share data)

Particulars	June		Growth %	Year Ended March 2007
	2007	2006		
Income from Software Services, Products and Business Process Management	23,840.74	13,982.45	70.50	76,827.44
Software Development and Business Process Management Expenses	17,504.86	9,829.73	78.08	54,577.85
Gross Profit	6,335.88	4,152.72	52.57	22,249.59
Selling and Marketing Expenses	1,700.27	777.90	118.57	4,365.24
General and Administrative Expenses	1,366.38	1,726.47	(20.86)	6,342.26
	3,066.65	2,504.37	22.45	10,707.50
OPERATING PROFIT BEFORE INTEREST AND DEPRECIATION	3,269.23	1,648.35	98.33	11,542.09
Interest & Financial Costs	156.92	66.23	136.93	411.19
Depreciation	141.78	117.84		550.05
OPERATING PROFIT AFTER INTEREST AND DEPRECIATION	2,970.53	1,464.28	102.87	10,580.85
Other Income	(831.84)	400.84		(688.16)
NET PROFIT BEFORE TAX	2,138.69	1,865.12	14.67	9,892.69
Provision for Taxation	243.05	17.27		86.69
NET PROFIT AFTER TAX	1,895.64	1,847.85	2.59	9,806.00
Equity Shares, par value Rs 10/ each	18,077,000	18,077,000		18,077,000
Earnings per Share (in Rs.)				
Basic	10.49	10.22	2.59	49.79
Diluted	8.46	10.22	(17.22)	48.64
Dividend per Share of Rs. 10/- each				2.00

CONSOLIDATED FINANCIAL DATA, FIRST QUARTER, 2007-2008

Profit and Loss Account Summary for the Quarter Ended 30th June, 2007 (Consolidated as per Indian GAAP)

(figures in Rs. Lakhs except per share data)

Particulars	June		March 2007	Growth % in Q1 07-08 over Q4 06-07
	2007	2006		
Income from Software Services, Products and Business Process Management	23,840.74	13,982.45	25,922.45	(8.03)
Software Development and Business Process Management Expenses	17,504.86	9,829.73	19,126.60	(8.48)
Gross Profit	6,335.88	4,152.72	6,795.85	(6.77)
Selling and Marketing Expenses	1,700.27	777.90	1,453.70	16.96
General and Administrative Expenses	1,366.38	1,726.47	1,801.27	(24.14)
	3,066.65	2,504.37	3,254.97	(5.79)
OPERATING PROFIT BEFORE INTEREST AND DEPRECIATION	3,269.23	1,648.35	3,540.88	(7.67)
Interest & Financial Costs	156.92	66.23	132.15	18.74
Depreciation	141.78	117.84	139.02	1.99
OPERATING PROFIT AFTER INTEREST AND DEPRECIATION	2,970.53	1,464.28	3,269.71	(9.15)
Other Income	(831.84)	400.84	(609.18)	36.55
NET PROFIT BEFORE TAX	2,138.69	1,865.12	2,660.53	(19.61)
Provision for Taxation	243.05	17.27	59.64	307.53
NET PROFIT AFTER TAX	1,895.64	1,847.85	2,600.89	(27.12)
Equity Shares, par value Rs 10/ each	18,077,000	18,077,000	18,077,000	
Earnings per Share (in Rs.)				
Basic	10.49	10.22	14.39	(27.12)
Diluted	8.46	10.22	13.13	(35.55)
Dividend per Share of Rs. 10/- each			2.00	



CONSOLIDATED FINANCIAL DATA, FIRST QUARTER, 2007-2008

REVENUE BY GEOGRAPHICAL SEGMENT (Percentage-%)					
	June '07	Mar'07	June'06	LTM, June'07	LTM, June'06
USA	99.45	99.56	99.57	99.56	99.76
INDIA	0.25	0.14	0.05	0.13	0.08
EUROPE	0.30	0.30	0.38	0.31	0.15
TOTAL	100.00	100.00	100.00	100.00	99.99

REVENUE BY SERVICE OFFERING (Percentage-%)		
	June'07	Mar'07
Technology Outsourcing	44.17	44.15
Business Intelligence	37.42	37.50
Network Solutions	15.29	15.25
KPO	3.12	3.10
Total Revenue	100.00	100.00

REVENUE BY PROJECT TYPE (Percentage-%)					
	June'07	Mar'07	June'06	LTM, June'07	LTM, June'06
Fixed Price	6.05	11.87	5.65	9.50	7.57
Time and Materials	93.95	88.13	94.35	90.50	92.43
Total	100.00	100.00	100.00	100.00	100.00



CONSOLIDATED FINANCIAL DATA, FIRST QUARTER, 2007-2008

REVENUE BY INDUSTRY					(Percentage-%)	
	June'07	Mar'07	June'06	LTM, June'07	LTM, June'06	
Banking, Financial and Insurance	6.56	4.45	11.94	5.76	13.43	
Embedded	1.42	1.35	2.45	1.58	2.50	
Health Care	20.43	19.77	13.75	17.86	12.97	
Manufacturing	9.13	11.16	14.85	11.51	15.28	
Retail	7.50	7.29	11.93	8.13	11.71	
Technology	31.02	34.18	32.41	33.57	31.67	
Telecom	23.94	21.80	12.67	21.59	12.44	
TOTAL	100.00	100.00	100.00	100.00	100.00	

CLIENT DATA			
	June'07	Mar'07	June'06
Number of Clients			
Active	91	83	68
Added during the quarter	12	3	5
Accounting for > 5% of the revenue	0	1	0
Number of Million Dollar Clients			
< 1 Million Dollar *	24	17	16
1 Million Dollar + *	14	27	28
2 Million Dollar + *	47	37	24
5 Million Dollar + *	4	2	0
Client Contribution to Revenue			
Top Client	3.66	8.58	4.67
Top 5 Clients	14.57	19.47	18.03
Top 10 Clients	26.29	31.11	29.95
Repeat Business	95.03	92.87	99.67

LTM - Last Twelve Months | * - LTM Revenues



CONSOLIDATED FINANCIAL DATA, FIRST QUARTER, 2007-2008

EMPLOYEE METRICS			
	June'07	Mar'07	June'06
Total Employees	2,001	1,747	1,291
S/W Professionals	1,939	1,685	1,246
Billable	1,904	1,650	1,164
Trainees & Non Billable	35	35	82
Sales and Support	62	62	45
Gross Addition	355	197	134
Net Addition	254	125	95
Attrition % (LTM)	6%	4%	5%

GEOGRAPHIC DISTRIBUTION			
	June'07	Mar'07	June'06
USA	1,437	1,244	913
India	560	499	374
Europe	4	4	4
Total	2,001	1,747	1,291

EFFORT AND UTILIZATION (Percentage-%)	
	June'07
Effort	
Onsite	72.55
Offshore	27.45
Revenue	
Onsite	89.50
Offshore	10.50
Utilization	98.29

PERSON MONTHS DATA	
	June'07
Billed - Onsite	4,333
- Offshore	1,639
Total	5,972
Trainees & Non Billable	104
Sales & Support	186
Total	6,262