



Consolidated Financial Data, Fourth Quarter, 2006-2007

Profit and Loss Account Summary for the Quarter ended 31st March, 2007
(Consolidated as per Indian GAAP)

(figures in Rs. Lakhs except per share data)

Particulars	March		Growth %	December 2006	Growth % in Q4 over Q3
	2007	2006			
Income from software services, products and business process management	25,922.45	13,696.60	89.26	19,934.82	30.04
Software Development and business process management expenses	19,126.60	9,707.08	0.20	14,131.64	35.35
Gross Profit	6,795.85	3,989.52	70.34	5,803.18	17.11
Selling and Marketing expenses	1,453.70	791.50	83.66	1,172.92	23.94
General and Administrative expenses	1,801.27	1,365.11	31.95	1,634.43	10.21
	3,254.97	2,156.61	50.93	2,807.35	15.94
Operating Profit before Interest and Depreciation	3,540.88	1,832.91	93.18	2,995.83	18.19
Interest & Financial Costs	132.15	36.70	260.08	69.27	90.78
Depreciation	139.02	165.47	(15.98)	140.94	(1.36)
Operating Profit after Interest and Depreciation	3,269.71	1,630.74	100.50	2,785.62	17.38
Other Income	(609.18)	65.92		(447.66)	36.08
Net Profit before Tax	2,660.53	1,696.66	56.81	2,337.96	13.80
Provision for Taxation	59.64	14.95		1.37	4,253.41
Net Profit after Tax	2,600.89	1,681.71	54.66	2,336.59	11.31
Equity shares, par value Rs. 10/ each	1,80,77,000	1,80,77,000		1,80,77,000	
Earnings per share					
Basic	Rs. 14.39	9.30	54.66	12.93	11.31
Diluted	Rs. 13.13	9.30	41.11	12.93	1.56
Dividend per share of Rs. 10/- each	Rs. 2.00	1.50	33.33		

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Profit and Loss Account Summary for the Year ended 31st March, 2007
(Consolidated as per Indian GAAP)

(figures in Rs. Lakhs except per share data)

Particulars	March		Growth %	Year ended March 2006
	2007	2006		
Income from software services, products and business process management	76,827.44	45,272.48	69.70	45,272.48
Software Development and business process management expenses	55,383.16	32,906.09	68.31	32,906.09
Gross Profit	21,444.28	12,366.39	73.41	12,366.39
Selling and Marketing expenses	4,365.24	2,139.61	104.02	2,139.61
General and Administrative expenses	6,342.26	4,863.88	30.40	4,863.88
	10,707.50	7,003.49	52.89	7,003.49
Operating Profit before Interest and Depreciation	10,736.78	5,362.90	100.20	5,362.90
Interest & Financial Costs	411.19	142.02	189.53	142.02
Depreciation	550.05	197.47		197.47
Operating Profit after Interest and Depreciation	9,775.54	5,023.41	94.60	5,023.41
Other Income	(688.16)	334.50		334.50
Net Profit before Tax	9,087.38	5,357.91	69.61	5,357.91
Provision for Taxation	86.69	23.60		23.60
Net Profit after Tax	9,000.69	5,334.31	68.73	5,334.31
Equity shares, par value Rs 10/ each	1,80,77,000	1,80,77,000		1,80,770.00
Earnings per share				
Basic	Rs. 49.79	29.51	68.73	29.51
Diluted	Rs. 48.64	29.51	64.83	29.51
Dividend per share of Rs. 10/- each	Rs. 2.00	2.50		2.50



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REVENUE BY GEOGRAPHICAL SEGMENT					(Percentage-%)
	Mar'07	Dec'06	Mar'06	LTM, Mar'07	LTM, Mar'06
USA	99.56	99.59	99.75	99.58	99.88
INDIA	0.14	0.06	0.09	0.08	0.07
EUROPE	0.30	0.35	0.16	0.34	0.05
TOTAL	100.00	100.00	100.00	100.00	100.00

REVENUE BY SERVICE OFFERING			(Percentage-%)
	Mar'07	Dec'06	
Technology Outsourcing	44.15	44.50	
Business Intelligence	37.50	37.30	
Network Solutions	15.25	15.20	
KPO	3.10	3.00	
Total Revenue	100.00	100.00	

REVENUE BY PROJECT TYPE					(Percentage-%)
	Mar'07	Dec'06	Mar'06	LTM, Mar'07	LTM, Mar'06
Fixed Price	11.87	14.20	14.57	10.07	7.42
Time and Materials	88.13	85.80	85.53	89.93	92.58
Total	100.00	100.00	100.00	100.00	100.00



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REVENUE BY INDUSTRY					(Percentage-%)
	Mar'07	Dec'06	Mar'06	LTM, Mar'07	LTM, Mar'06
Banking, Financial and Insurance	4.45	5.65	11.40	6.62	14.83
Embedded	1.35	1.70	2.37	1.79	2.49
Health Care	19.77	17.50	11.97	16.26	13.54
Manufacturing	11.16	13.59	13.45	12.91	15.70
Retail	7.29	8.61	9.88	9.03	11.36
Technology	34.18	34.46	31.28	34.20	31.91
Telecom	21.80	18.49	19.65	19.19	10.17
TOTAL	100.00	100.00	100.00	100.00	100.00

CLIENT DATA			
	Mar'07	Dec'06	Mar'06
Number of Clients			
Active	83	80	65
Added during the quarter	3	7	5
Accounting for > 5% of the revenue	1	1	1
Number of Million Dollar Clients			
< 1 Million Dollar *	17	21	17
1 Million Dollar + *	27	23	31
2 Million Dollar + *	37	36	17
5 Million Dollar + *	2	0	0
Client Contribution to Revenue			
Top Client	8.58	9.50	8.63
Top 5 Clients	19.47	21.31	22.86
Top 10 Clients	31.11	32.45	34.11
Repeat Business	92.87	83.55	86.65

LTM - Last Twelve Months | * - LTM Revenues



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EMPLOYEE METRICS			
	Mar'07	Dec'06	Mar'06
Total Employees	1,747	1,622	1,196
S/W Professionals	1,685	1,560	1,123
Billable	1,650	1,504	1,008
Trainees & Non Billable	35	56	115
Sales and Support	62	62	73
Gross Addition	197	135	169
Net Addition	125	70	125
Attrition % (LTM)	4%	4%	4%

GEOGRAPHIC DISTRIBUTION			
	Mar'07	Dec'06	Mar'06
USA	1,244	1,138	868
India	499	480	324
Europe	4	4	4
Total	1,747	1,622	1,196

EFFORT AND UTILIZATION (Percentage-%)	
	Mar'07
Effort	
Onsite	71.82
Offshore	28.18
Revenue	
Onsite	90.10
Offshore	9.90
Utilization	97.92

PERSON MONTHS DATA	
	March'07
Billed - Onsite	3,554
- Offshore	1,395
Total	4,949
Trainees & Non Billable	105
Sales & Support	186
Total	5,240