



PRITHVI

Fact Sheet - Consolidated Financial Data , Second Quarter , 2006-2007				
Profit and Loss Summary for the Second Quarter ended 30th September 2006				
(Consolidated as per Indian GAAP)				
				(Rs.Lakhs)
Particulars	Sep'06	Sep'05	Growth %	Year ended March' 06
Income from software services, products and business process management	30970.17	19924.06	55.44	45272.48
Software Development and business process management expenses	22124.92	14632.48	51.20	32906.09
Gross Profit	8845.24	5291.58	67.16	12366.39
Selling and Marketing expenses	1738.62	934.29	86.09	2139.61
General Administration expenses	2906.56	2146.71	35.40	4863.88
	4645.18	3081.00	50.77	7003.49
OPERATING PROFIT BEFORE INTEREST AND DEPRECIATION	4200.06	2210.58	90.00	5362.90
Interest & Financial Costs	209.77	55.45	278.30	142.02
Depreciation	270.09	19.34		197.47
OPERATING PROFIT AFTER INTEREST AND DEPRECIATION	3720.20	2135.79	74.18	5023.41
Other Income	368.68	82.86		334.50
NET PROFIT BEFORE TAX	4088.88	2218.65	74.18	5357.91
Provision for taxation	25.68	0.74		23.60
NET PROFIT AFTER TAX	4063.20	2217.91	83.20	5334.31
Equity shares , par value Rs 10/ each	18077000	13077000		18077000
Earnings per share				
Basic & Diluted Rs.	22.48	16.96	32.53	29.51
Dividend per share of Rs.10/- each Rs.				2.50



PRITHVI

Profit and Loss Account summary for the Quarter ended September '06					
(Consolidated as per Indian GAAP)					
					(Rs.Lakhs)
Particulars	Sep'06	Sep'05	Growth %	June'06	Growth % in Q2 over Q1
Income from software services, products and business process management	16,987.72	10,101.73	68.17	13,982.45	21.49
Software Development and business process management expenses	12,295.19	7,479.75	0.20	9,829.73	25.08
Gross Profit	4,692.52	2,621.98	78.97	4,152.72	13.00
Selling and Marketing expenses	960.72	369.71	159.86	777.90	23.50
General Administration expenses	1,180.09	1,123.88	5.00	1,726.47	(31.65)
	2,140.81	1,493.59	43.33	2,504.37	(14.52)
OPERATING PROFIT BEFORE INTEREST AND DEPRECIATION	2,551.71	1,128.39	126.14	1,648.35	54.80
Interest & Financial Costs	143.54	29.08	393.60	66.23	116.73
Depreciation	152.25	9.67	1474.50	117.84	29.20
OPERATING PROFIT AFTER INTEREST AND DEPRECIATION	2,255.92	1,089.64	107.03	1,464.28	54.06
Other Income	(32.16)	105.71		400.84	(108.02)
NET PROFIT BEFORE TAX	2,223.76	1,195.35	86.03	1,865.12	19.23
Provision for taxation	8.41	0.37		17.27	(51.32)
NET PROFIT AFTER TAX	2,215.35	1,194.98	85.39	1,847.85	19.89
Equity shares , par value Rs 10/ each	18077000	13077000	38.24	18077000	
Earnings per share					
Basic & Diluted Rs.	12.26	9.14	34.11	10.22	19.89
Dividend per share of Rs.10/- each Rs.	-	-	-	-	-



PRITHVI

REVENUE BY GEOGRAPHICAL SEGMENT					
	Sep'06	June'06	Sepe'05	LTM,Sep'06	LTM,Sep'05
	%	%	%	%	%
USA	99.63	99.57	99.91	99.73	99.95
India	0.07	0.05	0.09	0.07	0.05
Europe	0.30	0.38	0.00	0.20	0.00
Total	100.00	100.00	100.00	100.00	100.00

	Sep'06	June'06
	(%)	(%)
Tech Outsourcing	44.00	46.00
Business Intelligence	37.00	37.00
Network Solutions	16.00	14.00
KPO	3.00	3.00
Other Services		
Total Revenue	100.00	100.00

REVENUE BY PROJECT TYPE *				
	Sep'06	June'06	Sep'05	LTM,Sep'06
	(%)	(%)	(%)	(%)
Fixed Price	5.85	5.65	4.52	5.76
Time and Materials	94.15	94.35	95.48	94.24
Total	100.00	100.00	100.00	100.00

REVENUE BY INDUSTRY					
	Sep'06	June'06	Sep'05	LTM,Sep'06	LTM,Sep'05
	(%)	(%)	(%)	(%)	(%)
Banking, Financial and Insurance	6.71	11.94	17.03	12.35	12.50
<i>Embedded</i>	2.02	2.45	2.51	2.32	2.50
Health Care	11.21	13.75	15.19	13.86	15.58
Manufacturing	13.20	14.85	15.77	14.92	16.57
Retail	9.78	11.93	12.64	10.91	11.20
Technology	40.88	32.41	32.12	36.67	33.00
Telecom	16.20	12.67	4.74	8.97	6.57
<i>E-Governance</i>					2.08
Total	100.00	100.00	100.00	100.00	100.00

CLIENT DATA			
	Sep'06	June'06	Sep'05
Number of Clients			
Active	75	68	59
Adding during the quarter	11	5	3
Accounting for > 5% of the revenue	0	0	0
Number of Million Dollar Clients			
<1 Million Dollar *	21	16	12
1 Million Dollar +*	28	28	33
2 Million Dollar +*	26	24	14
Client contribution to Revenue			
Top Client%	4.62	4.67	4.50
Top 5 Clients%	18.09	18.03	18.00
Top 10 Clients%	30.39	29.95	29.50
Repeat Business%	83.30	99.67	98.30
LTM-Last Twelve Months			
* LTM Revenues			

EMPLOYEE METRICS			
	Sep'06	June'06	Sep'05
Total Employees	1552	1291	967
S/W Professionals	1490	1246	937
<i>Billable</i>	<i>1402</i>	<i>1164</i>	<i>902</i>
<i>Trainees/ Non Billable</i>	<i>88</i>	<i>82</i>	<i>35</i>
Sales and Support	62	45	30
Gross Addition	326	134	145
Net Addition	261	95	64
Attrition % (LTM)	5%	4%	9%

Geographic Distribution			
	Sep'06	June'06	Sep'05
USA	1081	913	826
India	467	374	141
Europe	4	4	0
Total	1552	1291	967

EFFORT AND UTILIZATION	
	Sep'06
	%
Effort	
Onsite	72.19
Offshore	27.81
Revenue	
Onsite	89.10
Offshore	10.90
Utilization	94.08

PERSONS MONTHS DATA	
	Sep'06
Billed- Onsite	3036
- Offshore	1169
Total	4205
Non Billable & Trainees	265
Sales & Support	186
Total	4656