

Consolidated Financial Data, Second Quarter, 2007-2008

Profit and Loss Account Summary for the Quarter ended 30th September, 2007
(Consolidated as per Indian GAAP)

(figures in Rs. Lakhs except per share data)

Particulars	September		Growth %	June 2007	Growth % in Q2 over Q1
	2007	2006			
Income from software services, products and business process management	26,408.41	16,987.72	55.46	23,840.74	10.77
Software Development and business process management expenses	20,035.37	12,295.19	62.95	17,504.86	14.46
Gross Profit	6,373.04	4,692.53	35.81	6,335.88	0.59
Selling and Marketing expenses	1,776.61	960.72	84.92	1,700.27	4.49
General and Administrative expenses	1,613.86	1,180.09	36.76	1,366.38	18.11
	3,390.47	2,140.81	58.37	3,066.65	10.56
Operating Profit before Interest and Depreciation	2,982.57	2,551.72	16.88	3,269.23	(8.77)
Interest & Financial Costs	262.58	143.54	82.93	156.92	67.33
Depreciation	149.46	152.25	(1.83)	141.78	5.42
Operating Profit after Interest and Depreciation	2,570.53	2,255.93	13.95	2,970.53	(13.47)
Other Income	475.70	(32.16)		(831.84)	
Net Profit before Tax	3,046.23	2,223.77	36.98	2,138.69	42.43
Provision for Taxation	350.86	8.41		243.05	44.36
Net Profit after Tax	2,695.37	2,215.36	21.67	1,895.64	42.19
Equity shares, par value Rs. 10/ each	18,077,000	18,077,000		18,077,000	
Earnings per share					
Basic	Rs. 14.91	12.26	21.67	10.49	42.19
Diluted	Rs. 12.03	12.26	(1.88)	8.46	42.19
Dividend per share of Rs. 10/- each	Rs.				

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Particulars	September		Growth %	Year ended March 2007
	2007	2006		
Income from software services, products and business process management	50,249.15	30,970.17	62.25	76,910.81
Software Development and business process management expenses	37,540.23	22,124.92	69.67	54,573.47
Gross Profit	12,708.92	8,845.25	43.68	22,337.34
Selling and Marketing expenses	3,476.88	1,738.62	99.98	4,390.49
General and Administrative expenses	2,980.24	2,906.56	2.53	6,416.64
	6,457.12	4,645.18	39.01	10,807.13
Operating Profit before Interest and Depreciation	6,251.80	4,200.07	48.85	11,530.21
Interest & Financial Costs	419.50	209.77	99.98	414.57
Depreciation	291.24	270.09		549.73
Operating Profit after Interest and Depreciation	5,541.06	3,720.21	48.94	10,565.90
Other Income	(356.14)	368.68		(671.18)
Net Profit before Tax	5,184.92	4,088.89	26.81	9,894.72
Provision for Taxation	593.91	25.68		55.91
Net Profit after Tax	4,591.01	4,063.21	12.99	9,838.81
Equity shares, par value Rs 10/ each	18,077,000	18,077,000		18,077,000
Earnings per share				
Basic	Rs. 25.40	22.48	12.99	50.14
Diluted	Rs. 20.49	22.48	(8.85)	48.98
Dividend per share of Rs. 10/- each	Rs.			3.00



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REVENUE BY GEOGRAPHICAL SEGMENT					(Percentage-%)
	Sep'07	June'07	Sep'06	LTM, Sep'07	LTM, Sep'06
USA	97.10	99.45	99.63	98.26	99.73
India	2.55	0.25	0.07	1.60	0.07
Europe & Middle East	0.35	0.30	0.30	0.14	0.20
TOTAL	100.00	100.00	100.00	100.00	100.00

REVENUE BY SERVICE OFFERING			(Percentage-%)
	Sep'07	June'07	
Technology Outsourcing	39.08	44.17	
Business Intelligence	32.14	37.42	
Enterprise Solutions	9.11		
KPO	3.61	3.12	
Engineering Services	16.06	15.29	
Total Revenue	100.00	100.00	

REVENUE BY PROJECT TYPE					(Percentage-%)
	Sep'07	June'07	Sep'06	LTM, Sep'07	LTM, Sep'06
Fixed Price	6.91	6.05	5.85	8.73	5.76
Time and Materials	93.09	93.95	94.15	91.27	94.24
Total	100.00	100.00	100.00	100.00	100.00



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REVENUE BY INDUSTRY					(Percentage-%)
	Sep'07	Jun'07	Sep'06	LTM, Sep'07	LTM, Sep'06
Banking, Financial and Insurance	8.51	6.56	6.71	6.41	12.35
Embedded	1.20	1.42	2.02	1.39	2.32
Health Care	20.04	20.43	11.21	19.57	13.86
Manufacturing	10.10	9.13	13.20	10.82	14.92
Retail	6.71	7.50	9.78	7.44	10.91
Technology	31.66	31.02	40.88	32.70	36.67
Telecom	21.78	23.94	16.20	21.67	8.97
TOTAL	100.00	100.00	100.00	100.00	100.00

CLIENT DATA			
	Sep'07	Jun'07	Sep'06
Number of Clients			
Active	88	91	75
Added during the quarter	1	12	11
Accounting for > 5% of the revenue	0	0	0
Number of Million Dollar Clients			
< 1 Million Dollar *	14	24	21
1 Million Dollar + *	19	14	28
2 Million Dollar + *	50	47	25
5 Million Dollar + *	4	4	1
Client Contribution to Revenue			
Top Client	3.14	3.66	4.62
Top 5 Clients	12.88	14.57	18.09
Top 10 Clients	23.56	26.29	30.39
Repeat Business	98.76	95.03	83.30

LTM - Last Twelve Months | * - LTM Revenues



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EMPLOYEE METRICS			
	Sep'07	Jun'07	Sep'06
Total Employees	2213	2001	1552
S/W Professionals	2148	1939	1490
Billable	2113	1904	1402
Trainees & Non Billable	35	35	88
Sales and Support	65	62	62
Gross Addition	329	355	326
Net Addition	212	254	261
Attrition % (LTM)	6%	6%	5%

GEOGRAPHIC DISTRIBUTION			
	Sep'07	Jun'07	Sep'06
USA	1415	1437	1081
India	794	560	467
Europe	4	4	4
Total	2213	2001	1552

EFFORT AND UTILIZATION (Percentage-%)	
	Sep'07
Effort	
Onsite	68.31
Offshore	31.69
Revenue	
Onsite	86.95
Offshore	13.05
Utilization	98.44

PERSON MONTHS DATA	
	Sep'07
Billed - Onsite	4517
- Offshore	2095
Total	6,612
Trainees & Non Billable	105
Sales & Support	195
Total	6,912