



PRITHVI

Fact Sheet - Consolidated Financial Data , Fourth Quarter , 2005-2006

**Profit and Loss Summary for the fourth Quarter ended 31st March 2006
(Consolidated as per Indian GAAP)**

(Rs.Millions)

Particulars	March'06	March'05	Growth %	Year ended March' 05
Income from software services, products and business process management	4527.25	3051.28	48.37	3051.28
Software Development and business process management expenses	3290.61	2277.53	44.48	2277.53
Gross Profit	1236.64	773.75	59.82	773.75
Selling and Marketing expenses	213.96	266.80	(1.01)	266.80
General Administration expenses	486.39	216.13	82.30	216.13
	700.35	482.94	45.02	482.94
OPERATING PROFIT BEFORE INTEREST AND DEPRECIATION	536.29	290.81	84.41	290.81
Interest & Financial Costs	14.20	2.76		2.76
Depreciation	19.75	4.48	340.68	4.48
OPERATING PROFIT AFTER INTEREST AND DEPRECIATION	502.34	283.57	77.15	283.57
Other Income	33.45	3.38	891.11	3.38
Provision for Investments	0.00	0.00		0.00
NET PROFIT BEFORE TAX	535.79	286.94	86.73	286.94
Provision for taxation	2.36	0.04	5656.10	0.04
NET PROFIT AFTER TAX	533.43	286.90	85.93	286.90
Equity shares , par value Rs 10/ each	18077000	6077000	197.47	6077000
Earnings per share				
Basic(Closing Capital) & Diluted Rs.	2.95	4.72	(37.50)	4.72
Basic(Weighted Average Capital) & Diluted Rs.	37.77	4.72	700.03	4.72
Dividend per share of Rs.10/- each Rs.	2.50	-	-	-

Fact Sheet - Consolidated Financial Data , Fourth Quarter , 2005-2006

**Profit and Loss Account summary for the Quarter ended March'06
(Consolidated as per Indian GAAP)**

(Rs.Millions)

Particulars	March'06	March'05	Growth %	December'05	Growth % in Q4 over Q3
Income from software services, products and business process management	1,369.66	904.59	51.41	1,165.18	17.55
Software Development and business process management expenses	970.71	630.90	53.86	856.65	13.31
Gross Profit	398.95	273.70	45.76	308.53	29.31
Selling and Marketing expenses	79.15	58.00	36.47	41.38	91.27
General Administration expenses	136.51	73.60	85.49	135.21	0.97
	215.66	131.60	63.88	176.59	22.13
OPERATING PROFIT BEFORE INTEREST AND DEPRECIATION	183.29	142.10	28.99	131.94	38.92
Interest & Financial Costs	3.67	2.25		4.99	(26.41)
Depreciation	16.55	0.89	1750.89	1.27	1,207.03
OPERATING PROFIT AFTER INTEREST AND DEPRECIATION	163.07	138.96	17.35	125.69	29.75
Other Income	6.59	-25.98	(125.37)	18.57	(64.51)
Provision for Investments	0.00	0.00		0.00	
NET PROFIT BEFORE TAX	169.67	112.98	50.17	144.26	17.61
Provision for taxation	1.50	0.04		0.79	89.00
NET PROFIT AFTER TAX	168.17	112.94	48.91	143.47	17.22
Equity shares , par value Rs 10/ each	18077000	6077000	197.47	18077000	0.00
Earnings per share					
Basic & Diluted	Rs.				
	0.93	1.86	(49.94)	0.79	17.22
Dividend per share of Rs.10/- each	Rs.	-	-	-	-

FACT SHEET - CONSOLIDATED FINANCIAL DATA - FOURTH QUARTER 2005-2006
REVENUE BY GEOGRAPHICAL SEGMENT

	March'06	December'05	March'05	LTM, March'06	LTM, March'05
	%	%	%	%	%
USA	99.75	99.95	99.94	99.88	99.96
India	0.09	0.05	0.06	0.07	0.04
Europe	0.16			0.05	
Total	100.00	100.00	100.00	100.00	100.00

REVENUE BY SERVICE OFFERING

	March'06	December'05	March'05	LTM, March'06	LTM, March'05
	(%)	(%)	(%)	%	%
Tech Outsourcing	48.00	51.32	60.50	54.50	61.50
Business Intelligence	36.00	34.62	30.48	33.50	27.98
Network Solutions	12.00	10.31	9.02	10.50	10.52
KPO	1.25	0.5	0.00	0.50	0.00
Other Services	2.75	3.25	0.00	1.00	0.00
Total Revenue	100.00	100.00	100.00	100.00	100.00

REVENUE BY PROJECT TYPE *

	March'06	December'05	March'05	LTM, March'06	LTM, March'05
	(%)	(%)	(%)	(%)	(%)
Fixed Price	14.57	12.2	6.08	7.42	4.84
Time and Materials	85.43	87.8	93.92	92.58	95.16
Total	100.00	100.00	100.00	100.00	100.00

REVENUE BY INDUSTRY

	March'06	December'05	March'05	LTM, March'06	LTM, March'05
	(%)	(%)	(%)	(%)	(%)
Banking, Financial and Insurance	11.40	14.80	12.23	14.83	9.58
<i>E-Governance</i>					2.25
<i>Embedded</i>	2.37	2.64	2.15	2.49	1.72
Health Care	11.97	10.97	20.52	13.54	16.18
Manufacturing	13.45	17.23	14.47	15.70	16.91
Retail	9.88	13.55	12.68	11.36	12.57
Technology	31.28	30.50	32.70	31.91	32.64
Telecom	19.65	10.31	5.25	10.17	8.15
Total	100.00	100.00	100.00	100.00	100.00

Client Data					
	March'06	December'05	March'05		
Number of Clients					
Active	65	63	50		
Adding during the quarter	5	3	0		
Accounting for > 5% of the revenue	1	1	0		
Number of Million Dollar Clients					
<1 Million Dollar *	17	14	15		
1 Million Dollar +*	31	37	36		
2 Million Dollar +*	17	12	4		
Client contribution to Revenue					
Top Client%	8.63	11.40	3.64		
Top 5 Clients%	22.86	26.90	17.19		
Top 10 Clients%	34.11	38.96	30.89		
Repeat Business%	86.65	87.39	100.00		

LTM-Last Twelve Months

* LTM Revenues

Employee Metrics					
	March'06	December'05	March'05		
Total Employees	1196	1071	924		
S/W Professionals	1123	1000	874		
<i>Billable</i>	<i>1008</i>	<i>967</i>	<i>854</i>		
<i>Trainees/ Non Billable</i>	<i>115</i>	<i>33</i>	<i>20</i>		
Sales and Support	73	71	50		
Gross Addition	169	125	95		
Net Addition	125	104	65		
Attrition % (LTM)	4%	7%	5%		
Geographic Distribution					
	March'06	December'05	March'05		
USA	868	848	789		
India	324	223	135		